

Project Quality Management to ensure all customer specifications

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Project quality management is the coordinated process of defining what quality means for a project, designing work capable of achieving it, verifying that the process is followed, testing the deliverables, and improving the system when results do not meet expectations. The original essay correctly identifies quality definition, assurance, control, and improvement and emphasizes customer specifications. That foundation should be preserved, but quality is broader than satisfying every customer request literally. Requirements may be ambiguous, contradictory, unsafe, unlawful, or outside the agreed scope. A project team must translate [stakeholder needs](#) into measurable and approved acceptance criteria while complying with professional, regulatory, contractual, and organizational standards. The goal is fitness for purpose: the project should deliver an outcome that performs as intended, is safe and reliable, and creates the value for which it was authorized (International Organization for Standardization, 2015, 2017; Project Management Institute, 2021).

Quality in Relation to Scope, Schedule, and Cost

The original article describes quality as equal in importance to scope, time, and budget. This is an important correction to the belief that quality is an optional enhancement added after the “real” work is complete. Scope defines the agreed deliverables and boundaries. Schedule defines timing and dependencies. Cost establishes authorized resources. Quality defines the characteristics and evidence required for acceptance. A team can finish on time and within budget yet fail if the product is unsafe, unreliable, inaccessible, or incapable of performing its intended function (Project Management Institute, 2021, 2022).

These constraints influence one another. Compressing the schedule may reduce time for design review or testing. Cutting cost may increase defect risk if skilled work or reliable material is removed. Excessive inspection may add expense without improving the underlying process. Project decisions should therefore evaluate whole-life value and risk rather than optimize one measure at the expense of the others.

Understanding Customer and Stakeholder Requirements

Quality begins with understanding the need behind the project. Customers may express a desired feature, but project professionals must ask how it will be used, what performance is expected, which

users are affected, and what failure would mean. Stakeholder analysis identifies sponsors, customers, users, regulators, operators, maintenance teams, suppliers, and communities whose requirements may differ. A hospital software sponsor may prioritize budget and launch date, while clinicians prioritize safe workflow, patients need accessibility and privacy, and regulators require documented compliance (Project Management Institute, 2021).

Requirements should be specific, testable, traceable, feasible, and prioritized. Terms such as “fast,” “high quality,” or “user-friendly” require operational definitions. “The page loads within two seconds for 95 percent of tested sessions under the agreed traffic level” is more testable than “the site is fast.” A requirements traceability matrix can connect each approved need with design elements, work packages, tests, and acceptance evidence.

Quality Planning

Planning quality management determines which standards apply and how compliance will be demonstrated. The plan should define objectives, metrics, acceptance criteria, roles, reviews, testing, reporting, records, escalation, and change control. It should be proportionate to risk. A short internal event does not require the same documentation as a bridge, clinical system, aircraft component, or financial platform (International Organization for Standardization, 2017; Project Management Institute, 2021).

The original essay lists management responsibility, design control, document control, purchasing, inspection, testing, nonconformance, corrective action, records, audits, and training. These remain useful components. The plan should also address supplier quality, configuration management, measurement validity, data integrity, customer acceptance, and lessons learned. Quality activities must be included in the schedule and budget rather than assumed to occur without time or resources (International Organization for Standardization, 2015, 2017).

Defining Quality Metrics

Metrics convert expectations into information. Product metrics may measure defect rate, reliability, accuracy, strength, response time, availability, accessibility, or customer satisfaction. Process metrics may measure review completion, test coverage, first-pass yield, rework, approval cycle time, or corrective-action closure. A metric should be relevant, consistently defined, and capable of supporting a decision (Project Management Institute, 2021).

Targets can create unintended behavior. If a call center measures only average handling time, employees may end calls quickly without resolving problems. If a project rewards only the number of tests completed, teams may execute easy tests while avoiding difficult scenarios. Balanced measures should combine speed, quality, outcome, and risk.

Designing Quality Into the Process

Inspection can detect defects, but prevention is usually more effective than finding defects after substantial work has been completed. Quality by design means understanding failure modes, simplifying processes, applying standards, reviewing early, and making it difficult to perform critical work incorrectly. Prototypes, simulations, peer reviews, checklists, automated validation, and error-proofing can reveal problems before full production (International Organization for Standardization, 2015).

The cost of a defect often increases as the project progresses. A misunderstood requirement corrected during planning may require a meeting and revised document. The same error discovered after manufacture or deployment may require recall, rework, compensation, and reputational repair. Early stakeholder involvement is therefore a quality activity, not merely a communication exercise.

Quality Assurance

Quality assurance provides confidence that the processes used to produce the deliverable are appropriate and being followed. It examines how work is planned, designed, approved, documented, performed, and improved. Assurance may include process audits, peer reviews, maturity assessments, training verification, supplier evaluation, and analysis of whether the quality plan remains suitable (International Organization for Standardization, 2015, 2017).

The original essay correctly places assurance during implementation, but assurance should begin during planning and continue throughout the life cycle. It is proactive. The question is not only “Did this output pass inspection?” but “Is the system capable of producing consistently acceptable outputs?” A single product can pass by chance within an unstable process; assurance seeks repeatability and control.

Quality Control

Quality control monitors and tests actual results against requirements. Activities include inspection, measurement, testing, sampling, review, and verification. If results fail, the team records the nonconformance, assesses impact, contains the problem, determines disposition, and identifies whether corrective action is required. Possible dispositions include rework, repair, replacement, concession by authorized stakeholders, or rejection (International Organization for Standardization, 2015; Project Management Institute, 2022).

Control must use reliable methods. Measuring equipment requires calibration when accuracy matters. Test environments should represent intended conditions. Samples should be selected appropriately. Reviewers need independence where conflict of interest could affect judgment. Passing a test that

does not reflect the requirement produces false confidence.

Verification and Validation

Verification asks whether the deliverable was built according to specification. Validation asks whether the delivered solution meets the user's actual need. A software feature may match the written design yet disrupt clinical workflow. A building may meet dimensional drawings yet remain inaccessible to intended users. Both questions are necessary (Project Management Institute, 2021, 2022).

Acceptance testing should involve authorized customers and users according to agreed criteria. It should not be postponed until the final day, when rejecting the outcome becomes politically or financially difficult. Incremental demonstrations and early validation allow the project to correct direction while change remains manageable.

The Audit Process

A quality audit is a structured and independent examination of whether processes conform to planned arrangements, standards, contracts, or regulation and whether they are effective. Audits may be internal, customer-led, regulatory, or third-party. The original essay states that auditors identify lessons and methods for improving performance. This is correct, but an audit should distinguish objective evidence from opinion and should not become a search for someone to blame (International Organization for Standardization, 2015).

An audit typically defines scope and criteria, reviews documents, interviews participants, observes work, samples records, reports findings, and follows corrective actions. Findings may include conformity, opportunities for improvement, observations, or nonconformities. Management should address root causes rather than produce temporary paperwork solely to close the finding.

Cause-and-Effect Diagrams

A cause-and-effect or fishbone diagram organizes potential causes of a problem into categories such as people, methods, machines, materials, measurement, and environment. It supports group analysis but does not prove causation. Teams should test suspected causes with data. The tool is useful when a problem has multiple possible contributors, such as recurring defects, delayed approval, or customer complaints (Project Management Institute, 2022).

Facilitation matters. If the group assumes immediately that workers are careless, it may overlook confusing instructions, unrealistic workload, poor equipment, or flawed design. A quality culture examines the system while still addressing individual misconduct when evidence supports it.

Pareto Analysis

The original scenario used a Pareto chart. Pareto analysis ranks categories by frequency, cost, or another measure and displays cumulative contribution. It helps teams focus on the “vital few” causes responsible for a large share of the problem. For example, if incorrect dimensions, missing approvals, and supplier damage account for most rework, improvement can begin there (Project Management Institute, 2022).

The familiar 80/20 ratio is a heuristic, not a law. The largest category may not represent the highest safety risk. A rare catastrophic defect may deserve priority over a frequent cosmetic issue. Pareto results should therefore be evaluated with severity and detectability, not frequency alone.

Control Charts

Control charts plot process results over time with a center line and statistically derived control limits. They help distinguish common-cause variation inherent in the process from special-cause variation associated with unusual events. A point inside control limits can still fail the customer specification, and a point outside a control limit does not automatically identify the cause. Specification limits come from requirements; control limits come from process behavior (Project Management Institute, 2022).

Teams should avoid adjusting a stable process after every small fluctuation, a practice that can increase variation. When special-cause evidence appears, investigation should identify what changed. When the stable process remains incapable of meeting specifications, the system itself requires redesign.

Check Sheets, Histograms, and Process Mapping

A check sheet provides a consistent method for recording defects or events at the source. Histograms show the distribution of measured data and can reveal spread, skew, or multiple populations. Process maps show steps, decisions, handoffs, delays, and rework. These tools convert general complaints into patterns that can be studied (Project Management Institute, 2022).

Data definitions must remain consistent. If teams categorize the same defect differently, the resulting chart is unreliable. Quality records should identify who collected data, under what conditions, and with which measurement method.

Quality Improvement

Quality improvement is the deliberate effort to make a process more capable, efficient, safe, and

reliable. The original essay proposes identifying the target, analyzing the system, developing solutions, testing, and implementing them. This logic resembles improvement cycles such as Plan-Do-Study-Act. The team defines the problem and baseline, develops a change, tests it on a manageable scale, studies results, and decides whether to adopt, adapt, or abandon the change (International Organization for Standardization, 2015).

Improvement should not be confused with one-time correction. Reworking a defective item restores that item; corrective action changes the system to reduce recurrence. Preventive thinking identifies potential failures before they occur. Lessons should be transferred to future projects through standards, templates, training, and organizational knowledge.

Root-Cause Analysis

Root-cause analysis seeks the underlying conditions that allowed a problem to occur and escape detection. Techniques include the five whys, fault-tree analysis, causal mapping, and failure-mode analysis. A “root cause” should be actionable and supported by evidence. “Human error” is usually incomplete because it does not explain why the error was likely, undetected, or consequential (Project Management Institute, 2022).

Possible systemic causes include unclear requirements, poor interface design, inadequate training, conflicting incentives, unavailable information, supplier variation, fatigue, or weak change control. Accountability remains important, but punishment alone rarely improves a process when ordinary people can easily repeat the same mistake.

Nonconformance and Corrective Action

A nonconformance is a failure to meet a specified requirement. The team should document the issue, identify affected items, prevent unintended use, assess safety and contractual impact, and obtain authorized disposition. Corrective action addresses the cause of an actual nonconformance. Effectiveness should be verified after implementation; closing an action because a document was revised does not prove that recurrence was prevented (International Organization for Standardization, 2015).

Customers should be informed according to contract and risk, especially when delivered products may be affected. Concealing defects to protect schedule or reputation creates larger legal and ethical risk.

Supplier Quality

Projects depend on suppliers for materials, components, services, data, and specialized expertise. Purchasing based only on lowest initial price can increase total cost through delay, defects, rework, and support failure. Supplier selection may consider capability, capacity, certification, past performance, financial stability, security, ethics, and continuity (International Organization for Standardization, 2015).

Contracts should define specifications, inspection rights, change notification, records, acceptance, and remedies. Incoming inspection alone cannot compensate for a supplier process that remains unstable. Collaboration may be needed to solve recurring problems, while critical risks may require alternate sources.

Customer Satisfaction

Customer satisfaction is an important outcome but not the sole definition of quality. A customer may be pleased initially with a product that later proves unsafe or difficult to maintain. Satisfaction can also be influenced by expectations, communication, service recovery, and price. Projects should measure both perceived experience and objective performance (International Organization for Standardization, 2015).

Feedback should be collected at meaningful points and translated into action. Surveys with vague positive scores can hide specific usability or reliability problems. Complaints provide valuable evidence but represent only people who chose to report; silence is not proof of satisfaction.

Leadership and Quality Culture

Leadership determines whether teams feel permitted to report defects early. If managers punish bad news while rewarding apparent progress, problems will be hidden until late. A quality culture treats evidence as a resource, encourages respectful challenge, and does not ask employees to sign approvals they cannot support (International Organization for Standardization, 2015; Project Management Institute, 2021).

Leaders provide resources, clarify priorities, resolve conflicts, and model compliance. They should also prevent excessive bureaucracy. Documentation should support control and learning, not consume effort without reducing risk.

Conclusion

Project quality management ensures that stakeholder needs become measurable requirements and that the project's processes and deliverables can satisfy them safely and reliably. Planning defines standards, metrics, roles, reviews, tests, and records. Assurance evaluates whether the system is capable and followed. Control measures actual outputs, while audits, Pareto charts, cause-and-effect diagrams, control charts, and other tools help identify patterns. Improvement removes causes of waste, variation, and failure rather than relying on repeated inspection. Customer specifications remain central, but they must be reconciled with scope, law, safety, professional standards, and long-term fitness for purpose. Quality is achieved not by a final inspection alone but by designing, governing, measuring, and improving the entire project system (International Organization for Standardization, 2015, 2017; Project Management Institute, 2021, 2022).

References

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